



City of Saginaw

Meeting Date: 01/19/2016

Staff Contact: Doug Spears
Fire Chief

Agenda Item: 4c
(CC-0116-06)

E-mail: dspears@saginawtx.org

Phone: 817-230-0412

SUBJECT: Action regarding Purchase of two 2016 Chevrolet 4x4 Tahoe Special Service Vehicles through the Tarrant County Cooperative Purchasing Program

BACKGROUND/DISCUSSION:

This item is for approval of the purchase of two 2016 Chevrolet 4x4 Tahoe Special Service Vehicles through the Tarrant County Cooperative Purchasing Program for the Fire Department. Funds in the amount of \$116,000 were included in the 2015-2016 fiscal year budget to replace the current 2005 Ford Expedition Chief 14 and the 2006 Ford F250 Chief 214 vehicles. The vehicles will be purchased from Reliable Chevrolet in Richardson. The cost for each vehicle includes up-fitting the necessary equipment for emergency service.

FINANCIAL IMPACT:

The financial impact will be \$115,988. Funds in the total amount of \$116,000 are budgeted in the Fire Department Budget, Account 01-7000-04-00, Capital Outlay/Special Request (replacement of 2005 Ford Expedition Chief 14-\$58,000, and replacement of 2006 Ford F250 Chief 214-\$58,000).

RECOMMENDATION:

Staff recommends approval of the purchase of two 2016 Chevrolet 4x4 Tahoe Special Service Vehicles through the Tarrant County Cooperative Purchasing Program in the total amount of \$115,988.

Attachments

Memo with Attachments from Doug Spears



DOUG SPEARS
FIRE CHIEF

Saginaw Fire Department

400 S. Saginaw Blvd. Saginaw, Texas 76179
Tel: 817-230-0412 Fax: 817-232-3731

TO: City Manager Nan Stanford

FROM: Fire Chief Doug Spears

DATE: January 12, 2016

RE: Vehicle Purchase

For your review and approval I have attached the tentative purchasing agreement in order to proceed with ordering the fire departments two new vehicles as approved by council in the current year's budget. I have completed all the necessary planning, specifications and pricing. We will be utilizing the Tarrant County Cooperative Purchasing Contract and buying the vehicles through one the contract's approved vendors. Our city is an approved participating entity in the cooperative purchasing contract by an executed interlocal agreement.

The vehicles will be ordered and purchased from Reliable Chevrolet in Richardson, the same dealership our PD regularly acquires their patrol vehicles from. The vehicles will receive finalized up-fitting for emergency service by Emergency Vehicle Specialist or EVS in Houston. EVS is a division of Siddons-Martin Emergency Group, our Pierce fire truck sales representative. Pierce/Siddons-Martin continue to provide a top quality product and the best service and support after the sale of any fire service apparatus/vehicle rep in the area by far. They also offer an unmatched five year warranty on all the electronic wiring. They regularly work with Reliable Chevrolet on emergency vehicle acquisition and finalized up-fitting.

The two vehicles will be 2016 Chevrolet 4x4 Tahoe Special Service Vehicles or SSV's. The SSV designation simply means it is manufactured for emergency services receiving discounted pricing with both additions and omissions of specific manufacturer equipment to meet its intended purpose. The two vehicles will have trailer towing capability in order to tow the various specialty equipment trailers we utilize at the FD. Both vehicles will be identical.

Council approved \$116,000 (\$58,000 ea) for the two vehicles to include the complete up-fitting of the vehicles for FD use. The attached documents reflect a total price of \$115,988.

I am seeking approval to proceed with the order and purchase of these two vehicles.

Siddons-Martin Emergency Group

Protecting the Southwest

3500 Shelby Lane
Denton, Texas 76207
GDN P115891
TXDOT MVD No. A115890
EIN 27-4333590

January 12, 2016

Doug Spears, Chief
Saginaw Fire Department
400 US 287 Business
Saginaw TX 76179

RE: Proposal for EVS 4x4 Tahoe

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to Saginaw Fire Department. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB Saginaw Fire Department and training on operation and use of the apparatus.

Description	Amount
(2) EVS 4x4 Tahoe (\$ 57,994.00 ea) Chevrolet, EVS, Fire Package Price guaranteed for 45 days. Delivery within 5-6 months of order date. A warranty term of 12 months is included. Delivery for chassis can vary based on manufacturing times from Chevrolet.	Vehicle Price \$ 115,988.00
	SUB TOTAL \$ 115,988.00
	TOTAL \$ 115,988.00

Additional. Equipment package includes All Whelen LED warning lighting and siren; poly forward console and rear command console built to customer specs; lettering and striping; 5 year warranty on all electronic wiring from EVS. Installation of customer radio(s), Knox box and 12v handlights as listed. Delivery included. GM will have vehicles available after January 2016. Build time is from delivery of chassis. Chevy vehicle purchased through Tarrant County Contract. (Reliable Chevrolet, Doug Adams) Purchase order made to Reliable Chevrolet.

Taxes. Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

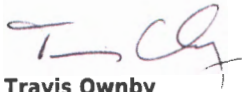
Cancellation. In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of TX. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,



Travis Ownby
Siddons-Martin Emergency Group, LLC

I, _____, the authorized representative of Saginaw Fire Department, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.

Signature & Date



a division of ...

Siddons Martin Emergency Group

1443A Aldine Bender Rd Houston, TX 77032

Quote

Date	Quote #
12/16/2015	EVSQ5187

Bill to
City of Saginaw P.O. Box 79070 Saginaw, TX 76179

Ship To
City of Saginaw 400 S. Saginaw Blvd Saginaw, TX 76179

Quoted prices do not include freight unless otherwise specified

P.O. No.	Terms	Due Date	Rep	Project
	Net 30	1/ /2016	GS	

Qty	Item	Description
1	EVS-CUSTOM	2016 CHEVY TAHOE 5W4 4X4 - VICTORY RED - CARPET - REMOTE START - CUSTOMER PROVIDED ESTIMATE - UNIT SOLD BY RELIABLE CHEVY - DELV TO SMEG
1	EVS-LEGACY 55 - R/W	Whelen 55" Legacy Lightbar RED, White illumination to front and duo TA to rear STPKT93
1	EVS-CCSRN3*	WHELEN CenCom Sapphire system - siren and light controller, includes mic extension cable
2	EVS-SA315P	WHELEN SA315P SPEAKER, BLACK PLASTIC
6	EVS-WIONSMD	WHELEN NFPA SURFACE MT ION LT RED/WHT--RUNNING BOARDS--
2	EVS-DP4RRCC	WHELEN DOMINATOR PLUS 4-LINZ6 R/R/W/W- REAR SIDE WINDOWS
2	EVS-SID005	DP4 BRACKET
1	EVS-TADF6	WHELEN 6-LT 500 SERIES DUO COLOR T/A---RED--
1	EVS-SID001	LONG L-BRKT KIT
6	EVS-M4D	WHELEN M4 series - Red/Clear Split--2 FRONT PUSH BUMPER 2 SIDE OF PUSH BUMPER--2 LICENSE PLATE--
2	EVS-SID003	M4 BRACKET
2	EVS-VTX609D	WHELEN Hideaway LED Red/Clear split--1 IN EACH HEADLIGHT
4	EVS-VTX609R	WHELEN LED Hide-a-way Red---2 IN EACH TAILLIGHT(red area)
2	EVS-PELCB	WHELEN PERIMETER ENHANCEMENT LT BLK - REAR LIFT GATE
2	EVS-WIONR	WHELEN ION SERIES - RED (WIDE ANGLE) --LIFT GATE VISIBLE WHEN OPEN--
1	EVS-795DM	GTT 795 EMITTER DASH MOUNT - BUMPER MOUNT
1	EVS-2015-TAH-FS	FULL SIZE PLASTIC CONSOLE WITH HIDDEN STORAGE AND LOCKING DRAWER FOR 2015 AND UP CHEVY TAHOE
1	EVS-KLEIN	REAR COMMAND CENTER WITH COMMAND DRAWER FOR 2006 AND UP CHEVY TAHOE
1	EVS-GRAPHICS	Custom Graphics Package--WHITE STRIPE(match Wax FD)--REAR CHEVRON--DOOR EMBLEM MATCH TRK14 - REAR NFPA CHEVRON
1	EVS-091-11-12	KUSSMUAL 091-11-12 AUTO CHARGE, DUAL INDEPENDENT, 12V
1	EVS-091-55-20-120-RD	SUPER AUTO EJECT 120 VOLT AC 20 AMPS
1	EVS-INSTALLKIT.	Installation kit. Includes all wire, loom, fuses, breakers, relays, heat shrink and wire ties.

<p><i>Thank you for choosing EVS. Please visit our website at www.evspecialists.com or www.siddons-martin.com</i></p>	Subtotal
	Sales Tax (8.25%)
	Total



a division of ...

Siddons Martin Emergency Group

1443A Aldine Bender Rd Houston, TX 77032

Quote

Date	Quote #
12/16/2015	EVSQ5187

Bill to
City of Saginaw P.O. Box 79070 Saginaw, TX 76179

Ship To
City of Saginaw 400 S. Saginaw Blvd Saginaw, TX 76179

Quoted prices do not include freight unless otherwise specified

P.O. No.	Terms	Due Date	Rep	Project
	Net 30	1/ /2016	GS	

Qty	Item	Description
1	EVS-LABOR	Labor to install above listed equipment : Includes a 5 year LABOR WARRANTY. FIELD LABOR SERVICE INCLUDED. UHF Radio front console Dual Head UHF/VHF Radio front console and rear cabinet 800 MHz Radio rear cabinet Portable Chargers front console 2 Portable Chargers rear cabinet 2 KNOX Key Retention (Sentralok) Device rear cabinet Thermal Imager Mount/Charger rear cabinet Survivor 90 Degree Handlight rear console SL20 Handlight front console

Thank you for choosing EVS. Please visit our website at www.evspecialists.com or www.siddons-martin.com

Subtotal	\$57,994.00
Sales Tax (8.25%)	\$0.00
Total	\$57,994.00

CITY OF SAGINAW

2015-2016

FIRE

01-7000-04-00 CAPITAL OUTLAY/SPECIAL REQUEST

Tahoe to replace 2005 Ford Expedition Chief 14
Tahoe to replace 2006 Ford F250 Chief 214

\$ 58,000
\$ 58,000